



# Bluewater Sailing

Est. 1978, 26<sup>th</sup> Anniversary !!  
A Division of Compass Rose, Inc.  
**SAFETY! FUN!! LEARN!!!**

Sailing, Power & Navigation Instruction  
Yacht Management and Delivery

Our Professional Instructors Average More than 20 Years Experience On The Water  
First American Sailing Assn. & International Yachtmaster Certification Facility in the World  
Boat Rentals & Yacht Charters  
Group / Private Lessons

## DEPOSIT POLICY

Rev. 10/04

Refer also to: Cancellation, Reschedule, Return or Return Policy  
Bareboat Checkout Policy  
Bluewater Charter Agreement & Price Sheets for Security Deposit Information

### SUMMARY:

- a) Deposits made and canceled more than 60 days of class or charter are full refundable or credit may be given for another time.
- b) All deposits are non-refundable if made within 60 days of activity. Bluewater does not want to accept a non-refundable deposit from any customer until they are sure that they will be able to participate in the event scheduled. However, the customer should also realize that they must make a non-refundable deposit in order to reserve their class, checkout, charter, etc. and that, in the absence of any such deposit, Bluewater reserves the right to assign boats or instructors to other customers who do make the deposit.

### DETAILS

- Bluewater requires a **NON-REFUNDABLE deposit BEFORE** anyone is officially placed on the calendar to reserve a position in a class, bareboat rental or skippered charter. No customer shall be assigned a boat or an instructor or scheduled for any event without such a deposit.
- This Policy is required since Bluewater schedules boats and instructors only upon confirmed business and turns away other customers based on the planned schedule.
- We can not hold or reserve a class or charter, unless a substantial deposit is made.
- Bluewater can and does maintain unofficial Awaiting lists<sup>@</sup> of individuals who hope to take a class or charter but any such list does result in any guarantee of participation or even contact by Bluewater.
- Bluewater DOES NOT want to accept a deposit from any customer unless that individual is sure that they will be able to participate in the activity scheduled. Since the deposit is non-refundable, if the customer does not show up for their scheduled event, the customer's money is at risk if we can not identify another individual to substitute for the same class or charter activity.
- In the absence of a deposit, Bluewater can not and does not guarantee participation in classes or charters. Bluewater can and will, at its sole discretion, reserve the right to schedule boats or instructors to other customers who have paid their deposit, displacing anyone who has only expressed interest in the same boat or instructor but not placed a non-refundable deposit on file with Bluewater.

### CONCLUSION

This policy is adopted in order to implement a policy which supports and encourages equitable and fair treatment of all customers and potential customers based on clearly defined criteria.